

City Of Torrington

ENGINEERING DEPARTMENT
(860) 489-2234



140 Main Street • City Hall
Torrington, CT 06790-5245
Fax: (860) 489-2550

April 11, 2018

Mayor Elinor Carbone
Members of City Council
Members of the Board of Finance

RE: Purchase of Two Subscription Licenses of AutoCAD Civil 3D Software

I respectfully request that City Council and the Board of Finance authorize the purchase of two (2) single-user subscription licenses of AutoCAD Civil 3D 2018 software. I recommend option #1 as listed below from DLT Solutions, LLC in the amount of \$8,887.26.

The Engineering Departments existing software (version 2010) is 8 years outdated, inefficient and not compatible with current industry users and file version standards.

Promotional pricing options currently offered by DLT Solutions, LLC (regional AutoCAD reseller) are summarized below:

Option 1: Two, 3 Year single-user subscriptions (with promotional discount) as one up-front lump sum payment of \$8,887.26 (2 x \$4,443.63) due by April 20, 2018.

Option 2: Two, 1 Year single-user subscriptions (with promotional discount) as payment of \$2,962.42 (2 x \$1,481.20) due by April 20, 2018. Future subscription payments (standard price) of \$3,995.24 (2 x \$1,997.62) due yearly at time of renewal.

AutoCAD Civil 3D software subscription options for 2 licenses

| Year | Option 1 | Option 2 | Comments |
|--------------|------------|-------------|----------------------------|
| 1 | \$8,887.26 | \$2,962.42 | Payable by April 20, 2018 |
| 2 | \$0.00 | \$3,995.24 | Standard price due yearly |
| 3 | \$0.00 | \$3,995.24 | Standard price due yearly |
| Total: | \$8,887.26 | \$10,952.90 | |
| Savings over | \$2,065.64 | | Comparing Option 1 and 2 |
| 3 years: | \$3,098.46 | \$1,032.82 | Compared to standard price |

Funding for this purchase to be transferred from 0010.0047.5651.0000 Contingency to 0010.0027.5284.0000 Service Agreements.

Supporting pricing quotation documentation enclosed.

Thank you for your consideration on this matter.

Paul Kundzins, P.E.

Deputy Public Works Director - City Engineer

2018 APR 11 PM 4:15

cc Alice Proulx, Jerry Rollett

RECEIVED FOR RECORD
TORRINGTON TOWN CLERK



Price Quotation

Quote: 4672556
Reference: 1333226
Date: 04/03/2018
Expires: 04/20/2018

To: Paul Kundzins
Torrington City of (CT)
140 Main St
Torrington, CT 06790

From: Sean Rose
DLT Solutions, LLC
2411 Dulles Corner Park
Suite 800
Herndon, VA 20171

Phone: (860) 489-2234

Fax:

Email: Paul_Kundzins@torringtonct.org

Phone: (703) 773-9207

Fax: (866) 708-6705

Email: sean.rose@dlt.com

| # | DLT Part No. | Contract | Qty | Unit Price | Ext. Price |
|-----------------------------------------------------------------------------------------------------------------------------------|--------------|----------|-----|------------|------------|
| 1 | 9701-1003882 | OM | 2 | \$4,443.63 | \$8,887.26 |
| AutoCAD Civil 3D 2018 Government New Single-user ELD 3-Year Subscription PROMO - GFP: Legacy Trade-in (Valid 2/7/18 - 4/20/18) | | | | | |

Total: \$8,887.26

Contract Number: OPEN MARKET
DUNS #: 78-646-8199
Federal ID #: 54-1599882
CAGE Code: 0S0H9
FOB: Destination
Terms: Net 30 (On Approved Credit)
DLT accepts VISA/MC/AMEX
DLT's standard Terms & Conditions apply

**PLEASE REMIT
PAYMENT TO:**

ACH: DLT Solutions, LLC
Bank of America
ABA # 111000012
Acct # 4451063799

-OR-

Mail: DLT Solutions, LLC
P.O. Box 743359
Atlanta, GA 30374-3359

Customer orders subject to applicable sales tax in: CA, CO, CT, DC, FL, GA, HI, IL, IN, KS, KY, LA, MA, MD, MI, MO, MS, NC, NM, NJ, NV, NY, OH, OK, PA, RI, SC, TN, TX, VA, WA, WI

The terms and conditions of the Manufacturer's standard commercial license and subscription agreement are made a part of this quotation and shall govern purchaser's use of any Manufacturer product. Contact the DLT Sales Rep if further information is required.

Documentation to be submitted to validate invoice for payment:

- Authorized Services shall be invoiced with a corresponding time report for the period of performance identifying names, days, and hours worked.
- Authorized reimbursable expenses shall be invoiced with a detailed expense report, documented by copies of supporting receipts.
- Authorized Education or Training shall be invoiced with a Report identifying date and name of class completed, and where applicable the name of attendees.



Price Quotation

Quote: 4672556
Reference: 1333318
Date: 04/04/2018
Expires: 04/20/2018

To: Paul Kundzins
Torrington City of (CT)
140 Main St
Torrington, CT 06790

From: Sean Rose
DLT Solutions, LLC
2411 Dulles Corner Park
Suite 800
Herndon, VA 20171

Phone: (860) 489-2234

Fax:

Email: Paul_Kundzins@torringtonct.org

Phone: (703) 773-9207

Fax: (866) 708-6705

Email: sean.rose@dlt.com

| # | DLT Part No. | Contract | Qty | Unit Price | Ext. Price |
|-----------------------------------------------------------------------------------------------------------------------------------|--------------|----------|-----|------------|------------|
| 1 | 9701-1003883 | OM | 2 | \$1,481.21 | \$2,962.42 |
| AutoCAD Civil 3D 2018 Government New Single-user ELD Annual Subscription PROMO - GFP: Legacy Trade-in (Valid 2/7/18 - 4/20/18) | | | | | |

Total: \$2,962.42

Contract Number: OPEN MARKET
DUNS #: 78-646-8199
Federal ID #: 54-1599882
CAGE Code: 0S0H9
FOB: Destination
Terms: Net 30 (On Approved Credit)
DLT accepts VISA/MC/AMEX
DLT's standard Terms & Conditions apply

**PLEASE REMIT
PAYMENT TO:**

ACH: DLT Solutions, LLC
Bank of America
ABA # 111000012
Acct # 4451063799

-OR-

Mail: DLT Solutions, LLC
P.O. Box 743359
Atlanta, GA 30374-3359

Customer orders subject to applicable sales tax in: CA, CO, CT, DC, FL, GA, HI, IL, IN, KS, KY, LA, MA, MD, MI, MO, MS, NC, NM, NJ, NV, NY, OH, OK, PA, RI, SC, TN, TX, VA, WA, WI

The terms and conditions of the Manufacturer's standard commercial license and subscription agreement are made a part of this quotation and shall govern purchaser's use of any Manufacturer product. Contact the DLT Sales Rep if further information is required.

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- Authorized Education or Training shall be invoiced with a Report identifying date and name of class completed, and where applicable the name of attendees.

Paul Kundzins

From: Sean Rose <sean.rose@dlt.com>
Sent: Wednesday, April 04, 2018 3:40 PM
To: Paul Kundzins; Joe Cappiello
Cc: jpompeo@Microdesk.com
Subject: RE: DLT Quote (4672556) [Ref 1333226].pdf

The standard annual renewal rate for the Civil 3D Single-user is \$1,997.62.

Sean Rose | Sales Representative
Direct 703-773-9207 | Fax 866-708-6705



Follow us on:    

From: Paul Kundzins [mailto:Paul_Kundzins@torringtonct.org]
Sent: Wednesday, April 04, 2018 3:12 PM
To: Sean Rose <sean.rose@dlt.com>; Joe Cappiello <joe.cappiello@autodesk.com>
Cc: jpompeo@Microdesk.com
Subject: RE: DLT Quote (4672556) [Ref 1333226].pdf

Thank you Sean.

One last question....

In order to compare the three year up front one payment cost against the one year price, what would be the pricing for the following year two and year three?

Paul.

From: Sean Rose [mailto:sean.rose@dlt.com]
Sent: Wednesday, April 04, 2018 12:35 PM
To: Paul Kundzins <Paul_Kundzins@torringtonct.org>; Joe Cappiello <joe.cappiello@autodesk.com>
Cc: jpompeo@Microdesk.com
Subject: RE: DLT Quote (4672556) [Ref 1333226].pdf

Paul,

Please see attached quote for the annual term.

Sean Rose | Sales Representative
Direct 703-773-9207 | Fax 866-708-6705

