

Approved by the Board of Public Safety  
August 3, 2022  
Vote: Unanimous



## CITY OF TORRINGTON

**PURCHASING DEPARTMENT**  
140 Main Street, Room 206  
Torrington, CT 06790

**Pennie Zucco, Purchasing Agent**  
Phone: (860)-489-2225  
Fax (860)-489-2547  
Email: pennie\_zucco@torringtonct.org

August 2, 2022

Mayor Elinor Carbone  
Members of the City Council  
Members of the Board of Public Safety


### **RE: RFP #UAS-023-072822 DJI UNMANNED AERIAL SYSTEMS UAS-DRONES**

The City of Torrington received four (4) proposals to supply Unmanned Aerial Drones for the Torrington Police Department. Two proposals were disqualified for non-responsive bids.

After review of the references, it is the recommendation to award the bid to Cloud City Drones, Warwick, RI for \$18,079.74 pending approval from City Council.

The funding of this purchase will be paid under New Equipment, 5360.0000 under the Police Department budget for FY 22/23.

Thank you for your consideration on this matter.

  
Pennie Zucco  
Purchasing Agent

cc: B. Johnson; W. Baldwin

City of Torrington  
Police Department  
576 Main St.  
Torrington, CT 06790  
860-489-2000



August 1, 2022

Members of the Board of Public Safety and City Counsel,

Over the last several months we have conducted research and tested different Unmanned Aerial Systems (UAS) as to incorporate a drone program into our department. As a result of this research the decision was made to proceed with two drones, the DJI Matrice 30T, and the DJI Mini 3 Pro. Each drone compliments one another and offers capabilities that will allow us to respond to the wide range of public safety incidents we encounter. The bid process was started for the DJI Matrice 30T, and the DJI Mini 3 Pro on July 13, 2022. The City of Torrington received two qualifying bids in the process.

The first, from Unmanned Vehicle Technologies in Fayetteville, Arkansas supplied a bid of \$18,488.00 for both drone and associated accessories.

The second bid received, from Cloud City Drone in Warwick, Rhode Island supplied a bid of \$18,079.74 for both drones and associated accessories.

At this time, I would like to award the bid to Cloud City Drones, of Warwick, RI in the amount of \$18,079.74.

Funding for this project has been budgeted under the GL account 5360.0000 Detective Division in the 2022-2023 fiscal year.

Respectfully submitted,

  
Chief William R. Baldwin Jr.



City of Torrington

Bid Name Drone Unmanned Aerial Systems WAS

Bid Number # RFP-WAS-023-072822

Date of Opening July 28, 2022 Drone Time of Opening 11am

VENDOR	BID BOND	NON-COLLUSION	BID AMOUNT	ADDENDUM
Allynix LLC dba Beam Tech 15501 W 100th Terrace Lenexa, KS 66219	NO	✓	1) \$13,333.00 2) \$1,314.00 3) \$1,314.00 4) \$759.00	5) \$249.00 6) \$190.00
Unmanned Vehicle Technologies 1732 N. College Ave Fairfieldville, AR 72703	V# 3040013798 \$924.40	✓	1) \$13,999.00 2) \$1,885.00 3) \$1,314.00 4) \$909.00	5) \$249.00 6) \$145.00
Volatus Aerospace 10 Seneca Road West Sand Lake, NY 12196	NO	✓	1) \$13,999.00 2) \$950.00 3) \$1,314.00 4) \$909.00	5) \$249.00 6) \$190.00
Cloud City Drones Fulfillment Dept. 2445 West Shore Rd. Warwick, RI 02889	V# 611603854-6 \$904.00	✓	1) \$13,719.00 2) \$1,750.00 3) \$1,289.48 4) \$890.82	5) \$244.02 6) \$186.20
Axon Enterprise, Inc 1780 North 85th Street Scottsdale, AZ 85255		NO BID		

# Thank you!



First Responders  
Special Hazards  
Search and Rescue  
Surveying & Inspection  
Transportation

At Cloud City Drones we offer many **advantages** that may affect the overall satisfaction and usability of the product. So we hope only to mention these important points:

- Free ground shipping on orders over \$350
- Cloud City Drones is an **Authorized DJI Enterprise Dealer**. Not all suppliers can say that, and this may affect how the warranty is handled if needed. Being authorized for Enterprise Products and Service sets us to another level.
- Cloud City Drones is a **DJI Service Center**. We offer white-glove service and support for clients locally as well as all over North America.
- Cloud City Drones is a **Pro Drone Store**. This is all we do. Unlike a big-box retailer, we specialize in UAS/UAV technology and we have staff always willing to answer your questions.
- Cloud City Drones stands behind the product.

From all of us at Cloud City Drones, thank you again.

Sincerely,

A handwritten signature in black ink, appearing to read "Christopher White".

**Cloud City Drones**  
2465 West Shore Road  
Warwick, Rhode Island. 02889  
(401) 681-4112



Authorized Dealer



**CITY OF TORRINGTON**  
**REQUEST FOR PROPOSAL**

**RFP # UAS-023-072822 DJI UNMANNED AERIAL SYSTEMS UAS-DRONES**

**Date of Opening: July 28, 2022 Time: 11:00 AM Location: City Hall, 140 Main St., Room 206, Torrington, CT**

Bid Bond or Certified Check required with bid: **5%**

Performance Bond required if awarded bid: **SEE SPECIFICATIONS**

**SUBMIT AN ORIGINAL AND TWO (2) EXACT COPIES.**

The City of Torrington reserves the right to accept or reject any or all bids or any portion thereof, to waive technicalities, and to award the contract as will best serve the public interest.

Omit State and Federal Taxes.

All prices must be F.O.B.: Destination (Torrington) unless otherwise requested.

Dated in Torrington: July 13, 2022

Purchasing Agent \_\_\_\_\_  
Pennie Zucco

Item	Price
<b>THE PURCHASE OF THE FOLLOWING ITEMS FOR TORRINGTON POLICE DEPARTMENT:</b>  (1) DJI Matrice 30T UAV Combo (1) CZI LP12 Search Light and Broadcast System for M30 (4) Matrice 30 Series, TB30 Intelligent Flight Battery (1) DJI Mini 3 Pro UAV with DJI RC (1) DJI Mini 3 Pro Fly More Kit Plus (2) DJI Mini 3 Pro Intelligent Flight Battery Plus	<b>****SEE ATTACHED PRICE SHEET****</b>

The Purchasing Agent is authorized to offer City based bidders that exceed the lowest bid by up to 6%, the opportunity to match the lowest bid. A City based bidder within the 6% differential who agrees to accept the amount of the lowest bid will be awarded the bid. When multiple City based bidders agree to accept the amount of the low bid then the City based bidders will be invited to submit a new bid, not to exceed the low bid. The bid will then be awarded to the lowest responsive, responsible bidder.

Bidder: Cloud City Drones, LLC

Address: 2465 West Shore Road, Warwick, RI 02889-8843

(Signed By) *Charles Williams* Title: CEO and Owner

Name (please print) \_\_\_\_\_ Date: 07/21/2022

Phone: 401.681.4112 Fax: \_\_\_\_\_ E-Mail: cwilliams@cloudcitydrones.com

Federal Tax Identification Number: (FEIN) 47-4453755

Comments: Cloud City Drones is an Authorized DJI Dealer.



## **INSTRUCTION TO BIDDERS**

Sealed bids will be received by the Purchasing Agent, Room 206, 140 Main St., Torrington, CT until the time and date specified on the cover sheet and opened thereafter in the Purchasing Department, Room 206. Bids received later than the date and time specified will not be accepted. In the event of the closure of City Hall, proposals will be opened on the following business day that City Hall is opened. Amendments to or withdrawal of any section of the submitted bid received later than the time & date set for the bid opening will not be considered. Bid proposals must remain in effect for a minimum of 30 days unless otherwise noted elsewhere in the bid specifications.

**BID DOCUMENTS:** are available upon receipt of this invitation (if not attached) over the Internet at the City's web site: [www.torringtonct.org](http://www.torringtonct.org) UNDER "Open Bids". Adobe Acrobat reader is required to view this document. If you do not have this software you may download it for free from Adobe at <http://www.adobe.com>. Businesses without internet access may contact the Purchasing Department at 860-489-2224 for a copy of the bid documents.

**NONAPPROPRIATION:** All funds for payment by the City under this contract are subject to the availability of an annual appropriation for this purpose by the City. In the event of non-appropriation of funds by the City Council of the City of Torrington for the goods or services provided under the contract, the City will terminate the contract, without termination charge or other liability, on the last day of the then-current fiscal year or when the appropriation made for the then-current year for the goods or services covered by this contract is spent, whichever event occurs first. If at any time funds are not appropriated for the continuance of this contract, cancellation shall be accepted by the Seller on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the City shall not be obligated under this contract beyond the date of termination.

**FEDERAL PROCUREMENT:** Any procurement made pursuant to a federal award or subject to reimbursement, in whole or in part, with federal funds must comply with the City of Torrington's purchasing procedures, state law, and the applicable Federal Procurement Requirements, including 2 CFR § 200.322 ("Procurement of recovered materials"), 2 CFR § 200.323 ("Contract cost and price"), 2 CFR § 200.324 ("Federal awarding agency or pass-through entity review"), 2 CFR § 200.325 ("Bonding requirements"), and 2 CFR § 200.326 ("Contract provisions"). In the event of any conflict between Town, State, or federal requirements, the most stringent requirement must be used. (See 2 CFR § 200.318.) City employees must comply with funding agency requests for review of technical specifications or procurement documents as provided in 2 CFR § 200.324.

**BID BONDS:** shall be in the amount of 5% of the total bid made out in favor of the City of Torrington and issued by a Surety company acceptable to the City of Torrington must accompany each bid. A certified check, cashier's check, Treasurer's check, or money order in the same amount may be submitted in lieu of the bid bond. Bids submitted without Certified Check or Bid Bond **will not** be accepted. The City of Torrington will not be held liable for the accrual of interest on any check held by the city in conjunction with this bid. All checks or bid bonds will be refunded to the unsuccessful bidders after award of the bid by the City Council. The deposit check or Bid Bond of the successful bidder will be held in escrow until such time as the city determines that the bidder has or will meet their obligations as stated by the bid. If the bidder fails or refuses within a reasonable time after due notice that the contract has been awarded to him, to execute the same, an amount representing a loss to the city by reason of such failure shall be retained and paid into the city treasury.

**REPLIES:** whether bid or no bid, submittal must have the bid number clearly identified on the outside of the envelope. Bidders not marking the envelopes with the Bid number and date/time of opening on the envelope will have no recourse against the City of Torrington or its employees. Such bidders run the risk of the bid being opened prior to the scheduled Bid Opening time. Once opened such bids are public record. Any alleged oral agreement made by a bidder or contractor with any agency or employee of the City of Torrington will be disregarded.

**FREIGHT:** Prices quoted shall be net delivery **F.O.B. Torrington, CT**. All bid prices must include prepaid delivery, assembly, and/or installation (ready for operation and/or use) of all equipment and/ or materials to the individual location(s) as designated by the Purchasing Agent. All bid prices are to be submitted on the sheets provided on this bid. Quantities and pricing are to be listed in accordance with these sheets.

**QUESTIONS:** Request for interpretation of any portion of the bid may be made to the Purchasing Agent: Voice 860/489-2225, Fax 860/489-2547 and email: [pennie\\_zucco@torringtonct.org](mailto:pennie_zucco@torringtonct.org). All bidders questions pertaining to the contract specifications and plans under this contract shall be placed in writing and addressed to: City Purchasing Agent, 140 Main Street, Room 206, Torrington, CT 06790; Any Fax or email shall be followed up with a telephone call to verify receipt. Bidders should check the web site for addendums/updates 48 hours prior to the bid opening.

In the event of receipt of identical bids as to offerings, delivery, service, content, price, etc., the bid will be awarded in accordance with the information contained in the bid document, based on first received as to date and time of receipt of the bid.

**EXPARTE COMMUNICATION:** Please note that to insure the proper and fair evaluation of a bid, the City of Torrington prohibits exparte communication (i.e., unsolicited) initiated by the Bidder to a City Official or Employee evaluating or considering the bids prior to the time a bid decision has been made. Communication between Bidder and the City will be directed in writing to the Purchasing Agent only. The Purchasing Agent will obtain the information or clarification needed. Exparte communication may be grounds for disqualifying the offending Bidder from consideration or award of the bid and repeat offenders may be disqualified from future bids.

**NON-COLLUSION STATEMENTS:** In order for bids to be considered, a non-collusive statement must be submitted with the bid. A sample non-collusive bid statement is attached. Bidders may elect to submit their own notarized non-collusion statement. **NOTE:** Documents must be signed before and sealed by a Notary Public. Only documents bearing a notary seal will be accepted.

**CONDITIONAL, QUALIFIED OR NON-RESPONSIVE BIDS/PROPOSALS:** All bids/proposals shall be submitted in the form and manner as indicated by the bid documents and bid forms. Any proposal which is not submitted in the form and manner indicated by the bid documents or which contains information, statements, conditions, or qualifications which place conditions or qualifications on the proposal submittal for purposes of making an award, or which alter any proposal terms, conditions, specifications, or forms, which has not been previously approved by written addendum from the Purchasing Agent, or which does not meet legal requirements, shall be declared as a qualified, conditional, or non-responsive proposal and shall be rejected without further consideration. Any proposal response that does not fully respond to and comply with all detailed specifications or requests for information including execution of proposal forms, may be declared "non-responsive" and recommended for rejection. The City of Torrington shall not be responsible for any errors or omissions of the respondent.

**UNBALANCED BIDS AND/OR EXCESSIVE LINE ITEM PRICES:** The City reserves the right to reject any bids in which unit prices, in the sole opinion of the City, are unbalanced. In addition, where the City has decided to make an award, it further reserves the right to non-utilize a particular line item that in the sole opinion of the City is excessively priced, and reserves the right to obtain that item from another source.

**CONTRACT:** A response to an Invitation To Bid is an offer to contract with the City of Torrington based upon the terms, conditions, and specifications contained in the City's ITB. Bids do not become contracts unless and until executed by the City, eliminating a formal signing of a separate contract. For that reason, all of the terms and conditions of the contract are contained in the ITB, unless any of the terms and conditions are modified by an ITB Amendment, a Contract Amendment, or by mutually agreed terms and conditions in the contract documents.

**TAXES:** Omit all State and Federal taxes from the bid. The City of Torrington is exempt from the payment of taxes imposed by Federal government and/or the State of Connecticut.

**OWNERSHIP OF DOCUMENTS:** All documents, including drawings, plans, specifications, videotapes, or other documents or maps prepared by a contractor pursuant to any agreement arising from this bid shall become the property of the City of Torrington upon completion of the project or any termination of the project prior to the completion of the project.

**LEGALITY:** All bid offers for commodities, work, materials, or equipment hereunder shall comply in every respect with the laws, specifications and requirements of the State of Connecticut and the Federal government. Contractor will comply with the provisions of the Connecticut Fair Employment Practices Law.

**LANGUAGE DISPUTES:** Any disputes over the interpretation and/or meaning of any individual terms, conditions, and/or language within this Request for Bid/Proposal document shall be resolved by and at the sole discretion of the City Purchasing Agent in a manner that is in the best interest of, and best advantage to, the City of Torrington, provided any such interpretation shall be reasonable. In the event that an individual term, condition, and/or language/wording is determined at any time, including after award, by the City Purchasing Agent to be "not applicable at all" to this contract, then the term, condition, and/or language/wording may be disregarded, even though an addendum is not issued. However, if the Purchasing Agent determines that the term, condition, and/or language/wording "is applicable in part", then the term, condition, and/or language/wording will apply to the degree applicable, even though an addendum is not issued.

**INDEMNIFICATION:** The Contractor shall save the City of Torrington, its agents or employees, harmless from liability of any kind for all claims of labor payments and materials furnished for this work, and for use of any copyrighted or uncopyrighted composition, secret process patented or unpatented invention, article or application furnished or used in the performance of the contract of which the Contractor is not the patentee, assignee, or licensee. To the fullest extent permitted by law, The bidder shall indemnify and hold harmless the Municipality, its officers, agents, servants and employees from and against all liability, claims, damages, losses and expenses including attorney's fees arising out of or resulting from the performance or lack of performance of the work, provided that any such liability, claim, damage, loss or expense is (a) attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property, including the loss of use resulting hereto from and (b) is caused in whole or in part by any negligent act or omission of the Bidder, any Subcontractor, anyone directly or indirectly employed by any of them or anyone for whose acts any of them are liable.

In any and all claims against the Municipality, its officers, agents, servants and employees by any employee of the Bidder, any Subcontractor, anyone directly or indirectly employed by any of them or anyone for those acts any of them may be liable, the indemnification obligation under these sections to be limited in any way by any limitation on the amount or type of damages, compensation or benefits payable by or for the Bidder or any Subcontractor under Worker's Compensation Acts, Disability Benefit Acts or other employee benefit acts.

The successful bidder, vendor, and/or contractor must protect all property of the City of Torrington (i.e. all floors, furniture, grass, land, etc.) from injury or other damage. Any damage so caused must be repaired by contractor/vendor at his/her own expense. At the completion of work, the vendor and/or contractor must remove from the premises all surplus materials and all debris created by same. The premises must be left in a broom-clean and finished condition acceptable to the owner or its agents. Successful bidder will furnish adequate protection from damage for all work and to repair damage of any kind; for which he or his workers are responsible, to the premises or equipment to his own work or to the work of other contractors.

**DEFAULT:** It shall be understood that a bidder supplying equipment and/or supplies will be considered to be in default if/when they have not delivered the item(s) within the time constraints listed in this document or subsequent purchase orders and/or contract. Bidders providing a service and/or construction will be considered to be in default if/when they have failed to meet the completion date set forth in this document or its subsequent contract and/ or purchase orders and/ or they have ceased work on the project for a period of fifteen (15) working days, cumulative or consecutive.

**SUSPENSION AND DEBARMENT:** The Purchasing Agent may suspend or debar the right of a vendor to be included on the vendor list

and has the authority to reject any bid or response from any suspended or debarred vendors.

**Suspension:** A vendor may be suspended based on the following:

- 1) A vendor defaults or fails to fully comply with the conditions, specifications, or terms of a Bid, Quotation, Proposal or Contract with the City of Torrington.
- 2) A vendor commits any fraud or misrepresentation in connection with a Bid, Quotation, Proposal, or Contract with the City of Torrington.
- 3) A vendor is charged by a court with the commission of a criminal offense as incident to obtaining or attempting to obtain a public or private contract or sub-contract, or in the performance of such contract or sub-contract
- 4) A vendor is charged by a court with the following: embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or any other offense indicating a lack of business integrity or business honesty which currently, seriously, and directly affects responsibility as a City contractor. If charges are dismissed or the vendor is found not guilty, the suspension shall be lifted automatically upon written notification and proof of final court disposition provided by the vendor to the City of Torrington.
- 5) A vendor becomes insolvent, has proceedings in bankruptcy instituted against it or, compounds its debts or assigns over its estate or effects for payment thereof, or has a receiver or trustee appointed over its property.
- 6) A vendor's commission of any act or omission to perform act is grounds for debarment.
- 7) A vendor violates the ethical standards set forth in local, state, or federal law.
- 8) Any other cause the Purchasing Agent determines to be so serious and compelling as to materially and adversely affect responsibility of a vendor as a City contractor, including but not limited to suspension by another government entity

**Debarment:** A vendor may be permanently debarred for the following:

- 1) Default or failure to fully comply with the conditions, specifications, drawings, or terms of a bid, proposal, or contract with the City of Torrington twice in any three-year period.
- 2) Conviction of or judgment obtained in a court for commission of those offenses in connection with the vendor's commercial enterprise stated sections 3) or 4) of suspension section listed above. If the conviction is reversed through the appellate process, the debarment shall be removed upon written notification and proof of final Court disposition from the vendor to the City of Torrington.

**TRADE NAME REFERENCES:** Any and all references to trade names, types, styles, model numbers, stock numbers or catalogs are intended to be descriptive only and not restrictive. The intention is to indicate to bidders the type and quality of the articles and or materials that will be satisfactory. When reviewing the information, it is the responsibility of the prospective bidder to inform the City of Torrington of any discrepancy that is found (i.e. number listed does not fit item description) Bids received on other makes or models with reference to other catalogs will be considered. The bidder is to clearly state in his bid exactly what he intends to furnish and to furnish with his bid a cut or illustration or other descriptive matter that will clearly indicate and give specification as to the product he/she proposes to furnish. Where a bid is offered on an item other than the trade standard used in the specification the item should be identified on the bid form by entering the MAKE, TRADE NAME AND MODEL NUMBER. It is understood that any substitute and/or alternate that might be offered are guaranteed by the bidder to be of equal or better quality than is referenced in the bid. The item(s) must be equivalent as to function, basic design, type and quality of material, method of construction and any required dimensions. It shall be further understood that during original as well as subsequent shipments spot checks will be performed to insure that the items received are in fact the items offered in the bid. When received, should items/materials prove to be different from what was bid in any way, the bidder agrees to the return of the items and agrees to supply correct items (per bid specifications) at the bidders expense. In the event this return action is required, it is understood the bidder may be subject to removal from the city's approved bidder's list. Bidders are cautioned that surplus, seconds, factory rejects, floor samples, close outs or distressed items are not acceptable and shipments of substitutions, defective or shop-worn equipment will be returned for a full refund at the vendor's expense.

**QUANTITY:** The quantities and/or materials listed in the specifications/bid sheets may be increased or decreased by the City of Torrington or its designated representative based on actual need at the time the purchase orders are placed.

**QUALITY:** The City of Torrington reserves the right to reject any proposal in whole or in part offering equipment and/or materials and/or services that in its or its agent's opinion does not meet the quality standards desired. Such decision is final and not subject to further recourse by the bidder.

**SAMPLES:** forwarded by the bidder will be returned to the bidder at his request and expense. Requests for return of samples must be submitted in writing at the time the sample is given to the City of Torrington or its representative. Samples not returned to the bidder will be disposed of at the discretion of the City of Torrington or its designated representative. Large pieces of equipment submitted for evaluation and inspection are to be picked up by the bidder within 30 days of the bid opening date. Items remaining after 30 days will be discarded.

**AWARD:** It is the intent to award this bid in its entirety to one bidder, however, the City reserves the right to award the bid line item by line item if it is deemed in its best interest to do so. In addition, bidders are advised that should budgetary constraints dictate, part, and/or all the items in this bid may be rejected. This decision shall be considered final and not subject to recourse by the bidder.

In determining the lowest or highest responsible bidder, the City reserves the right to consider, in addition to price, the compatibility, quality, cost of maintenance and availability of parts, experience and/or past performance of the bidder, sufficiency of the financial resources of the bidder as relates to the offerings as well as the ability of the bidder to provide future maintenance and service.

Documents previously submitted to the city of Torrington will not be considered as satisfying submission requirements for this bid.

No bidder can claim any contract rights by virtue of bidding alone. Awarding of the contract means actual written notice by letter and a properly executed purchase order to the bidder or bidders to whom the bid has been awarded.



**OPTION TO RENEW:** This contract may be extended for four (4) additional one (1) year periods, provided all terms and conditions remain in full force and effect except for the contract period being extended. This option, if exercised, is to be executed in the form of a letter of agreement, to be issued no later than 60 days prior to the expiration of the then current contract period. This option to renew requires the mutual agreement of both parties. Refusal by either party to exercise this option to extend, will cause this contract to expire on the original or mutually agreed upon date. The total period of this contract, including all extensions as a result of exercising this option, will not exceed a maximum combined period of five (5) years.

**BONDS:**

**Performance Bond:** The Contractor, when awarded the Bid, must submit within 10 days of the bid award, and before beginning the work or signing a contract, a Performance Bond amounting to one hundred percent (100%) of the total amount of the bid. Said performance bond must be in favor of the City of Torrington and executed by a surety company authorized to do business in the State of Connecticut. The City of Torrington reserves the right to retain the Bid Bond or Certified Check on bids below \$25,000.00 as a Performance Bond. On bids of \$25,000.00 or more the Performance Bond may be furnished in the following manner: Performance Bond, Surety Bond, Certified Check or Bank Check.

**Maintenance Bond:** The contractor, upon signing a contract and before beginning the work must submit to the Purchasing Agent a Maintenance Bond to guarantee that if defects in either labor or materials becomes evident within one year after completion and acceptance of work will be fixed at no cost to the City of Torrington. The maintenance bond may be included as a portion of the Performance bond or as a separate bond. If it is issued as a separate bond said maintenance bond must be in favor of the City of Torrington and issued by a surety company licensed and authorized to do business in the State of Connecticut.

**Labor and Material Bonds:** Per Section 49-41 of the Conn. General Statutes, on Public Works project where the estimate is in excess of \$25,000.00, a labor (payment) and material bond must be furnished to the City. Said bonds must be filed with the Purchasing Agent prior to the commencement of work.

**Consent for Release of Final Payment:** AIA Document G707 & G706, or equivalent, must be signed and returned by the Surety Company before final payment will be released to the contractor.

**INSURANCE:**

**Certificate of Insurance:** All insurers shall purchase insurance from an insurance company or companies rated A-V11 or better by A.M. Best Companies lawfully authorized to do business in the State of Connecticut. The insurance provisions set forth below are minimum requirements. In the event the Contractor/City Contract (Project Requirements) specifies additional coverage's and/or amounts of coverage then those set forth below and pertaining to the Contractor's work, then the Contractor shall provide the coverage's and/or amounts in accordance with the Project Requirements. Proof of proper insurance coverage, Workers Compensation Insurance, Liability and Property damage, and Vehicle Insurance shall be filed with the City of Torrington Purchasing Agent within 10 days after the award of the bid. The Certificate of Insurance must name the City of Torrington, 140 Main St., Torrington, CT, its subsidiaries, employees, volunteers, directors & officers as the "Additional Insured" and filed with the Purchasing Agent prior to commencement of work. Renewal Certificates of Insurance must be mailed to the Purchasing Agent 10 days prior to the expiration of the required coverage. Such insurance will protect the Contractor from claims which may arise out of or result from the Contractor's operations under the Subcontract and for which the Contractor may be legally liable, whether such operations be by the Contractor or by a Sub-Contractor or by anyone directly or indirectly employed by any of them, or by anyone for whose acts any of them may be liable. Contractor, and any Sub-subcontractors engaged by the Contractor, shall obtain the following insurance:

**Workers' Compensation Insurance:** For all work performed pursuant to this contract, Contractor shall maintain Workers' Compensation Insurance, including coverage for all executive officers, sole proprietors and partners, and other similar employee benefits in the amount required by all applicable statutes, law, regulations or acts. Such Workers' Compensation Insurance must list on Item 3A of the policy Information Page "Part One of the policy applies to the Workers' Compensation Law of the state Connecticut" and provide a Waiver of Subrogation endorsement (NCCI form WC 00 03 13 or its equivalent) that prohibits the insurance company from enforcing subrogation and recovery rights against the City, its subsidiaries, employees, volunteers, directors and officers. If work is to be performed over or adjacent to navigable waterways, the Workers' Compensation Insurance shall contain the United States Longshore and Harbor Workers' Act Endorsement (NCCI Form WC 00 01 06 or its equivalent). In case any class of employees or subcontractors is engaged in hazardous work under the contract at the site of the work is not protected under the Workman's Compensation statute, the contractor shall provide Workman's Compensation Insurance for the protection of employees not otherwise protected.

**Liability Insurance:** The Contractor shall take out and maintain for the life of the contract, adequate public liability insurance insuring against liability to persons not employed by him in an amount of not less than \$1,000,000.00 for injuries, wrongful death to any one person and subject to the limit for each person in an amount of not less than \$2,000,000.00 on account of one accident and property damage insurance in an amount of not less than \$1,000,000.00.

**Vehicle Insurance:** The Contractor shall take out and maintain for the life of the contract, adequate automotive/truck or other vehicle insurance with minimum coverage of \$1,000,000.00 each for both liability and under insured and uninsured motorist as well as any other coverage required by the State of Connecticut or requested by an official of the City of Torrington as relates to the contract.

**Additional Security:** The City of Torrington reserves the right to require successful bidders to enter into and such security arrangements as are deemed necessary to protect the City of Torrington, its property and goods.

**PERMITS:** The successful bidder agrees to obtain all work/building permits as might be required. The cost of obtaining such permits is the responsibility of the bidder. The City of Torrington reserves the right to waive local permit fees. In addition, it shall be understood that where property lines are to be considered, bidders are to verify said lines and measurements with proper City Officials prior to commencement of work.

It is to be understood that any/all specifications and/or plans or drawings contained in or developed as a result of the bid process are and shall be presented subject to the approval of the City of Torrington planning, zoning and building officials and that awards made prior to said approval are subject to cancellation.

**PREVAILING WAGE:** When the State of Connecticut Prevailing Wage Rate is applicable to the bid, the successful bidder must submit a Certified Payroll Record prior to any request and/or invoice for payment.

**CITIZENSHIP:** Each employee of the Contractor shall be a citizen of the United States or an alien who has been lawfully admitted for permanent residence as evidenced by an Alien Registration Receipt Card. The Contractor agrees not to employ any person undergoing sentence of imprisonment except as provided by Public Law 89-176, September 10, 1965, (18 USC 4082)(c)(2).

**SAFETY:**

**Machine and/or Equipment Hazard Assessment and Safety Training:** Upon delivery of machines and/or equipment, suppliers are required to provide to the end-user employees, at no additional charge, a training session that will emphasize hazard awareness and assessment and the safe use of such machinery/equipment.

**Occupational Safety and Health Act of 1970:** Seller shall warrant that the machinery, equipment or other materials covered hereby shall upon delivery to the City of Torrington, be in compliance with the standards required by said Act and any updates as pertain to or reference said Act as well as the standards required by comparable State and local laws, if any, for such machinery, equipment or other materials in effect at the time of delivery.

**Machines and/or Equipment Lockout/Tagout:** In an effort to comply with OSHA's final rule on the control of hazardous energy sources, vendors must warrant that any and all machines and/or equipment as is covered under this bid will be supplied and/or installed equipped with lockout/tagout devices as prescribed by OSHA.

**Toxic Substance Control Act (PL94-469):** Seller warrants that each and every chemical substance constituting or contained in the products sold or otherwise transferred to the City of Torrington under this bid and subsequent purchase orders is not on the list of prohibited chemical substances compiled and published by the Administrator of the Environmental Protection Agency pursuant to Act PL94-469 and are otherwise in compliance with said Act.

**Hazardous Materials:** Any materials required by this bid and subsequent purchase orders that are hazardous under federal, state, or local statute, ordinance, regulation, or agency order will be packaged, labeled, marked and shipped by the seller to comply with all federal, state and local regulations then in effect including but limited to the provisions of the Hazardous Materials Transportation Act and Regulations promulgated thereunder and will further comply with any special requirements and any policies and procedures of the City of Torrington relating to the purchase of hazardous materials as might be noted on subsequent purchase orders or otherwise communicated to seller in writing.

**Material Safety Data Sheets:** Shall be provided by the Seller upon delivery to the City of Torrington of any goods having constituents listed in the following references - OSHA 1910, ACHIG Current Threshold Values, DOT HazMat Table 49, IARC Carcinogen List, National Toxicology Program Carcinogen List, and/or Radioactive Materials. These Material Safety Data Sheets must be consistent with and include information required by the OSHA Hazard Communication Standard published as 29 CFR 1910.1200, as the same may be amended or supplemented from time to time.

**Asbestos:** Bidders are advised that asbestos-containing material may be located in the boiler rooms, pipe tunnels, storage areas and various portions of City buildings. Before proceeding on any contractual work on City buildings or their interiors, it is mandatory that bidders familiarize themselves with the asbestos-containing material and that said material be considered as a health hazard and all precautionary measures according to the Ahera Rules & Regulations be observed. It is the bidder's responsibility to notify all employees and/or subcontractors of this notification.

**SUB-CONTRACTORS:** The successful bidder shall not employ any subcontractor to fulfill any of the duties herein specified without express, prior written approval of the City of Torrington or its designated agent.

**EEO:** The successful bidder shall provide any/all additionally required, affirmative action statements, fair employment plans and non-discrimination programs and statement as might be required by the City of Torrington. In connection with the execution of this bid, subsequent purchase orders and/or contracts, the seller shall not discriminate against any employee or applicant for employment because of age, race, religion, color, sex or national origin. Bidders must comply with all rules & regulations of the Department of Labor with regard to Equal Employment Opportunities as pertains to municipalities.

**TERMINATION OF CONTRACT:** Any contract entered into by the City and the successful bidder shall provide that the City may terminate the contract upon thirty (30) days notice to the bidder.

**The City of Torrington reserves the right to award or reject any or all bids, or any portion thereof, to waive technicalities, to award the contract to a bidder other than the lowest bid and to award the bid and/or contracts to one or more bidders submitting essentially identical proposals and, that in the city's judgment, will best serve the public interest.**

The terms and conditions of these "Instructions To Bidders" are made a part this bid.

SAMPLE FORM  
Bid # UAS 023072822

NON-COLLUSION AFFIDAVIT

STATE OF RI COUNTY OF Kent

I, Amy Williams, being first duly sworn, deposes and says that:

1. I am Operations Manager  
of Cloud City Drones LLC the Bidder that has submitted the attached  
Bid for "DTI Unmanned Aerial Systems UAS- Drones"
2. I am fully informed respecting the preparation and contents of the attached Bid and of all pertinent circumstances respecting such bid;
3. Such Bid is genuine and is not a collusive or sham Bid;
4. Neither the said Bidder nor any of its officers, partners, owners, agents, representatives, employees or parties of interest, including this affiant, has in any way colluded, conspired, connived or agreed directly or indirectly with any other Bidder, firm or person to submit a collusive or sham Bid in connection with such Contract, for which the attached Bid has been submitted nor has it in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Bidder, firm or person to fix the price or prices in the attached Bid or of any other Bidder, or to fix any overhead, profit or cost element of the Bid price or the price of any Bidder, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the City of Torrington or any person interested in the proposed Contract; and
5. The price or prices quoted in the attached Bid are fair and proper and are not tainted by any collusion, conspiracy, connivance or unlawful agreement on the part of the Bidder or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.

(Printed) Amy Williams

(Signed) Amy Williams

(Title) Operations Manager

Subscribed and sworn to before this 25<sup>th</sup> day of July, 20 22.

Joseph Tahan  
Notary Public Printed

[Signature]  
Notary Public Signature

My Commission Expires 11/16/2022

JOSEPH TAHAN  
Notary Public, State of Rhode Island  
My Commission Expires NOV. 16, 2022

(Notary Seal)



**REQUEST FOR PROPOSAL  
DJI UNMANNED AERIAL SYSTEMS (UAS-DRONES)  
RFP # UAS-023-072822**

The City of Torrington will be accepting sealed proposals for the purchase of Unmanned Aerial Systems (UAS/Drones) for the Torrington Police Department. Sealed proposals from licensed, Unmanned Aerial System manufacturers, wholesalers or retailers that shall provide new, current production DJI UAV's models: Matrice 30T Combo; Mini 3 Pro Combo, CZI LP12 Search Light and Broadcast System for M30, Matrice 30 Series TB30 Intelligent Flight Battery, DJI Mini 3 Pro Intelligent Flight Battery. **NO SUBSTITUTIONS** Products for this RFP shall be new. Used or open boxes will not be accepted. Bid Price shall include equipment, training and inside freight/shipping for a Turnkey operation to the Torrington Police Department, 576 Main Street, Torrington, CT 06790.

**\* Manufacturer's sales literature for all equipment must be included with submitted proposals. Proposals not including the required materials run the risk of proposal being rejected.**

The deadline for sealed bid submittals is **Thursday, July 28, 2022 at 11:00 AM**. Proposals shall be submitted to the Purchasing Department, City Hall, 140 Main Street, Room 206, Torrington, CT 06790. One original and three (3) exact copies shall be placed in a sealed envelope and clearly marked "**RFP #UAS-023-072822, DJI UNMANNED AERIAL SYSTEMS (UAS-DRONES)**" and must bear the Name and address of the bidder. Proposals received after the closing date and time shall be rejected and returned unopened. In the case where City Hall is closed for weather related or some other emergency related circumstance, then submittals shall be due the next day when City Hall reopens for business, no later than 11:00 AM on that day. The City will not be liable for any costs incurred in the preparation of the response for this Request for Proposal. All proposal submissions and materials become property of the City and will not be returned. Once opened such bids are public record. Vendors mailing bids should allow for normal delivery time to ensure timely receipt of their bids. The City of Torrington shall not be held responsible for lost or misdirected bids. **No faxed or e-mailed bids will be accepted.**

Deadline for questions is **Wednesday, July 20, 2022 by 12:00 NOON**. Submit all questions to Pennie Zucco, pennie\_zucco@torringtonct.org. Questions determined to be of interest to all prospective bidders will be posted as an addendum on the City and State websites. It is the vendor's responsibility to check these websites 48 hours before the closing date for addenda's. All information given by the city except by written addendum shall be informal and shall not be binding upon the city nor shall it furnish a basis for legal action by any Proposers against the City.

All prices and notations must be typed or printed in ink. No erasures are permitted. Mistakes may be crossed out and corrections must be initialed in ink by the person signing the bid. Bids must be signed by an Authorized Representative of the submitting Company on the enclosed form. Bids must show unit and total prices if requested. In case of mistakes in price extension, unit pricing shall govern.

A bid may be withdrawn by giving written notice to the Purchasing Agent before the stated due date/closing time. After the stated closing time, the bid may not be withdrawn or canceled for a period of thirty days (30) days from closing time.

Failure to include in the bid all information requested may be cause for rejection of the bid. Bidders are expected to examine all specifications and instructions. Failure to do so will be at the bidder's risk. Any samples, CDs, DVDs or any other items submitted with your bid will not be returned to the contractor.

Any alleged oral agreement made by a bidder or contractor with any agency or employee of the City of Torrington shall be disregarded.

This RFP does not commit the City of Torrington to select any vendor or enter into any contract agreement. The City of Torrington reserves the right to request additional information from some or all bidders. The City of Torrington reserves the right to accept any RFP deemed in the best interests of the City of Torrington.

The information provided herein is not intended to and shall not bind the City of Torrington to any of the statements or assumptions set forth herein.

Responses must set forth accurate and complete information for each of the items listed below. At the City's discretion, failure to do so could result in disqualification.

Any contract entered into by the City and the successful bidder shall provide that the City may terminate the contract upon thirty (30) day notice to the bidder.

All proposals will be considered valid for a period of ninety (90) days. The successful bidder shall not withdraw, cancel or modify their proposal.

The bidder hereby acknowledges receipt of and agrees this submittal is based on the RFP and the following addenda(s). Failure to indicate receipt of addenda(s) may result in the bidder being rejected as nonresponsive.

**No Addendums Posted.**

ADDENDUM # \_\_\_\_\_ DATED \_\_\_\_\_ ADDENDUM \_\_\_\_\_ DATED \_\_\_\_\_

ADDENDUM # \_\_\_\_\_ DATED \_\_\_\_\_ ADDENDUM \_\_\_\_\_ DATED \_\_\_\_\_

ADDENDUM # \_\_\_\_\_ DATED \_\_\_\_\_ ADDENDUM \_\_\_\_\_ DATED \_\_\_\_\_

(If additional addenda are issued, attach a complete listing of these addenda when submitting this bid.)

The City of Torrington reserves the right to award or reject any or all bids, or any portion thereof; to waive technicalities; to award the contract to a bidder other than the lowest bid, and to award the bid and/or contracts to one or more bidders submitting essentially identical proposals and, that in the city's judgment, will best serve the public interest.

**AN AFFIRMATIVE ACTION/EQUAL OPPORTUNITY EMPLOYER  
MBE'S WBE'S AND SBE'S ARE ENCOURAGED TO APPLY**



**REQUEST FOR PROPOSAL  
DJI UNMANNED AERIAL SYSTEMS (UAS-DRONES)  
RFP # UAS-023-072822**

**The UAS will include the following specifications:**

- **QUANTITY:** One (1) DJI Matrice Combo (Basic) Includes: (1) Matrice 30T Aircraft; (1) DJI RC Plus Remote Controller; (2) TB30 Flight Batteries; (1) BS30 Battery Station; (3) Pairs of 1671 Propellers; (1) USB-C Cable; (1) USB-C to USB-C; (1) Carrying Case; (1) Screws and Tools
- **QUANTITY:** Four (4) Matrice Series TB30 Intelligent Flight Batteries
- **QUANTITY:** One (1) CZI LP12 Searchlight and Broadcast System for M30
- **QUANTITY:** One (1) DJI Mini Pro 3 UAV with DJI
- **QUANTITY:** One (1) DJI Mini Pro 3 Fly More Kit Plus Includes: Two (2) Intelligent Flight Battery Plus; One (1) Shoulder Bag; One (1) Two-way charging hub; One (1) USB-C 3.0 Cable; Two (2) sets of DJI Mini 3 Pro Propellers; Twelve (12) Replacement Screws
- **QUANTITY:** Two (2) DJI Mini 3 Pro Intelligent Flight Battery Plus

Products for this RFP shall be new. Used or open boxes will not be accepted. Contractor is cautioned that surplus, seconds, factory rejects, closeouts or distressed items are not acceptable and, if furnished, will be rejected. The delivery of substandard items may result in cancellation of Contract.

**SPECIFICATIONS:**

- a. Each UAS and accompanied accessory shall be supplied with owner's operating manual.
- b. Each UAS gimbal and airframe will be setup, configured, and tested prior to fulfillment, to include a complete air worthiness check-over and updated firmware (to the latest version available).
- c. Each accessory component will be setup, configured, charged (if applicable) and tested prior to fulfillment.

**OTHER**

Corrections and/or modifications received after the closing time specified, will not be accepted.

All proposals shall be signed by an authorized officer or employee of the bidder.

The acceptance of any price quote made pursuant to this invitation shall not be binding upon the city until a written purchase order has been delivered to the successful bidder.

The City of Torrington is exempt from State of Connecticut sales tax. Please do not include sales tax in your bid.

Proposal response shall include the following, at minimum:

- Price for the following items: DJI Matrice 30T Combo kit complete; DJI Mini Pro 3 Fly More Kit complete and delivered to Torrington Police Department, 576 Main Street, Torrington, CT 06790
- Non-Collusion Affidavit, Appendix A, B & C
- Acknowledgement of any addenda on page 9

**ADDITIONAL TERMS**

**I. Warranty:**

Items offered shall be free from any and all defects on material, packaging and workmanship. Defective items shall be replaced promptly at no charge to the City, for a period of as stated in the manufacturer's

standard warranty. Contractor shall enclose a copy of warranty policy with bid submittal. Manufacturer shall provide a minimum 1-year warranty on newly provided drone(s), parts and assembly.

## **II. Substitutions:**

Substitutions are not permitted without prior written approval of the City of Torrington Police Department. Failure of Contractor to comply with this requirement may result in the removal of Contractor from Contract.

## **III. Defective Products:**

In the event that a product is found to be defective, Contractor agrees to replace the item immediately or within seven (7) calendar days at no additional charge to the City. Failure to do so may cause Contractor to become ineligible to receive future contracts or purchase orders.

## **IV. Packaging:**

Packaging shall be such as to protect the items adequately and to insure safe shipment.

## **V. Emergency Standby for Goods and/or Services**

In the event of a declared emergency or natural disaster within the State of Connecticut, not resulting from inadequate inventory or contract expiration, but which are expected to be temporary in nature, the City of Torrington reserves the right to request the goods and/or services called for in this Contract from the Contractor. The Contractor shall make best effort to provide goods and/or services at the time and in the manner specified by the City of Torrington. From the time a request for goods and/or services is made the Contractor shall acknowledge the request within two (2) hours. If the Contractor is unable to respond or provide the goods and/or services requested, the City reserves the right to procure said good and/or services from another source. Contractors called upon to perform under emergency circumstances shall supply goods and/or services in a timely manner such that time is of the essence.

Contractors shall offer the City of Torrington first priority for goods and/or services, which are unknown at this time, but which may be required during an actual emergency, from its regular sources of supply at the rates set forth in Exhibit A, Price Schedule, of this Contract.

**The City of Torrington reserves the right to award or reject any or all bids, or any portion thereof, to waive technicalities, to award the contract to a bidder other than the lowest bid and to award the bid and/or contracts to one or more bidders submitting essentially identical proposals and, that in the city's judgment, will best serve the public interest.**

## **EXHIBIT A: PRICE SHEET**

Exhibit A - Price Schedule					
DJI UNMANNED AERIAL SYSTEMS (UAS-DRONES) RFP # UAS-023-072822					
Bidder Name		Cloud City Drones, LLC			
Delivery	0.00	Prompt Payment Terms: NET 15			
ITEM #	Description of Goods	QTY	Unit of measure	UNIT PRICE	TOTAL PRICE
1	<b>UAS</b> Mfg: DJI Model: Matrice 30T Combo Basic (UPC 190021054653), (1) Matrice 30T Aircraft (1) DJI RC Plus Remote Controller (2) TB30 Flight Batteries (1) BS30 Battery Station (3) Pairs of 1671 Propellers (Two installed on aircraft, one spare pair) (1) USB-C Cable (1) USB-C to USB-C Cable (1) Carrying Case (1) Screws and Tools	1	EACH	\$ 13719.02	\$ 13719.02
2	<b>UAS ACCESSORY</b> Mfg: CZI Model: LP12 Searchlight and Broadcasting System for M30 (No UPC Code available)	1	EACH	\$ 1750.00	\$ 1750.00
3	<b>UAS ACCESSORY</b> Mfg: DJI Model: Matrice 30 TB30 Intelligent Flight Battery (UPC 190021052802)	4	EACH	\$ 322.42	\$ 1289.68

ITEM #	Description of Goods	QTY	Unit of measure	UNIT PRICE	TOTAL PRICE
4	<b>UAS</b> Mfg: DJI Model: Mini Pro 3 with DJI Remote Control (No UPC Available)	1	EACH	\$ <u>890.82</u>	\$ <u>890.82</u>
5	<b>UAS ACCESSORY</b> Mfg: DJI Model: DJI Mini 3 Pro Fly More Kit Plus (2) Intelligent Flight Battery Plus (1) Shoulder Bag (1) Two-way charging hub (1) USB-C 3.0 Cable (2) sets of DJI Mini 3 Pro Propellers (12) Replacement Screws (No UPC Available)	1	EACH	\$ <u>244.02</u>	\$ <u>244.02</u>
6	<b>UAS ACCESSORY</b> Mfg: DJI Model: Mini 3 Pro Intelligent Flight Battery Plus (No UPC Available)	2	EACH	\$ <u>93.10</u>	\$ <u>186.20</u>

**ADDITIONAL ORDERS:**

The City would like the option to increase the quantity at the quoted price through additional orders. Should your Company be able to comply, please indicate the time period during which such orders can be placed 1 Month

**DELIVERY:**

The UAS's and associated accessories will be delivered in accordance with specifications within ninety (90) days after the bid award.

**EXHIBIT B  
CITY OF TORRINGTON  
REQUEST FOR PROPOSAL  
DJI UNMANNED AERIAL SYSTEMS (UAS-DRONES)  
RFP # UAS-023-072822**

**Acceptance of Terms of this Agreement**

Company (Legal Registration) Cloud City Drones, LLC

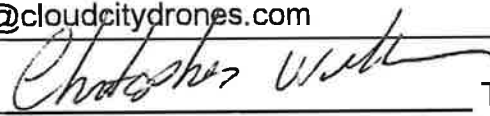
Contact Person: Christopher A Williams, Enterprise Sales

Address: 2465 West Shore Road

City/State/Zip: Warwick, RI 02889-8843

Telephone: 401.681.4112 Fax: \_\_\_\_\_

E-mail: cwilliams@cloudcitydrones.com

Authorized Signature  Title: CEO and Owner

Name Printed: Christopher A Williams Date: 07/21/2022

Federal Tax Identification Number: (FEIN) 47-4453755

It is agreed by the above signed proposer that the signature and submission of this proposal represents the proposer's acceptance of all terms, conditions, and requirements of the proposal specifications, and, if awarded, the proposal will represent the agreement between the parties.

The proposer agrees that the cost of any work performed, materials furnished, services provided, or expenses incurred, which are not specifically delineated in the proposal documents, but which are incidental to the scope, intent, and completion of this contract, shall be deemed to have been included in the prices for the various items scheduled.

\_\_\_\_\_



**EXHIBIT C**  
**STATEMENT OF REFERENCES**  
**DJI UNMANNED AERIAL SYSTEMS (UAS-DRONES)**  
**RFP # UAS-023-072822**

List at least three (3) references that demonstrate your ability to supply equipment and services included in the scope of the specifications. The City reserves the right to contact each of the references listed for additional information regarding your company's qualifications.

**Reference No. 1**

Customer Name/Email: Town of Charlestown RI

Contact Individual: Steve McCandless Phone No:

Address: Charlstown, RI

Contract Amount: +75,000 Year:

Description of products purchased: sUAS

**Reference No. 2**

Customer Name/Email: Mohegn Sun

Contact Individual:  Phone No:

Address: Steve Marien

Contract Amount: +50,000 Year:

Description of products purchased: sUAS

**Reference No. 3**

Customer Name/Email: Amazon Disasater Recover

Contact Individual: Paul Fries Phone No:

Address Mesa Arizon

Contract Amount: +50,000 Year:

Description of products purchased: sUAS

**Reference No. 4**

Customer Name/Email:

Contact Individual:  Phone No:

Address:

Contract Amount:  Year:

Description of products purchased:

**Reference No. 5**

Customer Name/Email:

Contact Individual:  Phone No:

Address:

Contract Amount:  Year:

Description of products purchased:

**EXHIBIT C**  
**STATEMENT OF REFERENCES**  
**DJI UNMANNED AERIAL SYSTEMS (UAS-DRONES)**  
**RFP # UAS-023-072822**

List at least three (3) references that demonstrate your ability to supply equipment and services included in the scope of the specifications. The City reserves the right to contact each of the references listed for additional information regarding your company's qualifications.

**Reference No. 1**

Customer Name/Email: Town of Charlestown RI smccandless@charlestownri.gov

Contact Individual: Steve McCandless Phone No: 401.595.5133

Address: Charlstown, RI

Contract Amount: +75,000 Year: Current

Description of products purchased: sUAS

**Reference No. 2**

Customer Name/Email: Mohegn Sun smarien@moheganmail.com

Contact Individual:  Phone No: 1 (860) 862-6217

Address: Steve Marien

Contract Amount: +50,000 Year: Current

Description of products purchased: sUAS

**Reference No. 3**

Customer Name/Email: Amazon Disasater Recover pffries@amazon.com

Contact Individual: Paul Fries Phone No: +1 (602) 432-2624

Address: Mesa Arizon

Contract Amount: +50,000 Year: Current

Description of products purchased: sUAS

**Reference No. 4**

Customer Name/Email: Town of Manchester djanelle@manchesterct.gov

Contact Individual: Don Janelle Phone No: 8606475235

Address: Manchester

Contract Amount: 20,000 Year: Current

Description of products purchased: sUAS

**Reference No. 5**

Customer Name/Email: Providence RI Police mgreely@providenceri.gov

Contact Individual: Matthew Greely Phone No: 978.815.4748

Address: Providence, RI

Contract Amount: \$35000+ Year: Current

Description of products purchased: sUAS