

PURCHASING DEPARTMENT 140 Main Street, Room 206 Torrington, CT 06790 Pennie Zucco, Purchasing Agent Phone: (860)-489-2225

Fax (860)-489-2547 Email: pennie_zucco@torringtonct.org

March 11, 2021

Mayor Elinor Carbone Members of the City Council

Re: RFP #FWD-038-021921 - 2021 Fireworks Display - City of Torrington

The City of Torrington invited Fireworks vendors to submit a proposal for the scheduled July 9, 2021 (rain date July 10, 2021) Fireworks Display for the City of Torrington. The City received one proposal.

It is the recommendation from Brett Simmons, Superintendent of Parks and Recreation and Purchasing Agent that City Council authorize the Mayor to award the 2021 Fireworks Display for the City of Torrington to Zambelli Fireworks Mfg. Co. from New Castle, PA. The cost associated with this event is \$15,500.00.

Thank you for your consideration on this matter.

Pennie Zucco
Purchasing Agent

City Of Torrington

Torrington Parks and Recreation 153 South Main Street Torrington, CT 06790



Tel: (860) 489-2274 Fax: (860) 489-2588 www.torringtonct.org

MEMORANDUM

To: Pennie Zucco, Purchasing Agent

From: J. Brett Simmons, Superintendent of Parks and Recreation

CC: Parks and Recreation Commission, Mayor Elinor Carbone

Date: March 9, 2021

Re: Bid #FWD-038-021921 – 2021 Fireworks Display – City of Torrington

We have received one Bid from Zambelli Fireworks Manufacturing Co. for the City of Torrington 2021 Fireworks Display. Zambelli Fireworks Manufacturing Co. has proposed to provide the same fireworks display as 2019 for a cost of \$15,500.00. The Fireworks are tentatively scheduled for July 9, 2021 with a rain date on July 10th. The fireworks were cancelled in 2020 due to COVID-19.

The Parks and Recreation Department would like to recommend awarding a contract to Zambelli Fireworks Manufacturing Co.

Please let me know if you require any additional information.

Thank you.



169160		ADDENDUM	
169160 - 388 - 0019 1	ening 11:00 pm	BID AMOUNT	
stang (ity of Tomregion Bid Number	Time of Opening	NON-COLLUSION	
Design	February 19,2021	BID BOND Co-	
Bid Name 2021 Firework	Date of Opening	VENDOR Cumbelli fingwolla- lac Maushall DR	



February 16, 2021

Pennie Zucco
Purchasing Agent
City of Torrington
140 Main Street
Torrington, CT 06790

Subject: RFP #FWD-038-021921

Dear Pennie,

Thank you for the opportunity to participate in your RFP event for The City of Torrington 2021 Fireworks display. Attached are your required forms as well as a Zambelli proposal for the July 9, 2021 display (rain date July 10th).

We are in acceptance with the general details and requirements of your proposal. Please note that while we are in total compliance with the guidelines established by NFPA 1123 Code, we exceed the requirement which specifies the safety fallout distances of a display. NFPA requires that there is 70 feet for every one inch in the diameter of the largest aerial shell being used. Zambelli Fireworks adheres to the display area being equal to 100 foot per inch.

The cost for this display proposal is identified in two locations. On page 8, Schedule of Services and on page 12, the product synopsis page. For the same exact display and technician crew provided in years past, the cost is \$15,500.

ALSO, attached is a SAMPLE of our contract addendum related to COVID cancellations/postponements.

Thank you once again for providing the opportunity to participate in your RFP. I look forward to a response as to the results of your proposal review.

Sincerely.

Michael Valdiserri

Sales/Project Manager 120 Marshall Drive

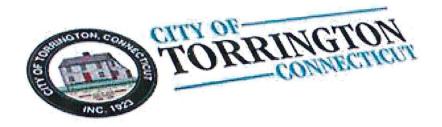
Warrendale, PA 15086 Office: 800-245-0397 ext 1004 Direct Dial: (724) 202-7034

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ZAMBELLI FIREWORKS



FIREWORKS PROPOSAL FOR



Zambelli Fireworks Background and History

- Zambelli Fireworks Manufacturing Company has been incorporated for more than 50 years but originated with Italian immigrants who first arrived in Western Pennsylvania more than 100 years ago.
- Since our humble beginning, Zambelli has matured into one of the largest and mostrespected fireworks companies in the United States, producing thousands of shows each year across 50 states and in several countries. We have 45 dedicated full-time employees but that number climbs into the thousands when we include our highly trained Pyrotechnician teams during our peak season.
- Our reputation and sophistication has earned us partnerships with some of the largest organizations in business, sports and event planning including Target Corporation, The Parade Company and The Pittsburgh Pirates to name just a few. We provide fireworks displays for celebrations year-round from private weddings and corporate events to Fourth of July and New Year extravaganzas. Each April, in association with the Kentucky Derby Festival, Zambelli produces the largest fireworks show in the United States Thunder Over Louisville.
- Because safety has been paramount to our company, we qualify for and choose to maintain the highest level of insurance coverage in the industry. Our top priority is providing a safe, spectacular event for our clients and audiences.

Zambelli at a Glance

- The "First Family". For more than 100 years, we've been proudly known as the "First Family of Fireworks". Zambelli is one of the oldest and largest fireworks companies in the world. Our family name is synonymous with quality, innovation and safety. We wrote the book on fireworks...literally: Zambelli: The First Family of Fireworks
- The bright spark of innovation. Pioneer George Zambelli led Zambelli Fireworks for over 65 years before his father, Antonio Zambelli, brought the artistry to New Castle, Pennsylvania from Italy.
- Safety first safety always. We have the top safety record in the industry. All
 Pyrotechnicians participate regularly in extensive and continuing education to meet
 Zambelli's rigid safety standards, which exceed state and federal requirements. We
 offer advanced courses inclusive of classroom and field training. New
 Pyrotechnicians begin as apprentices, working collaboratively with experienced
 Technicians to gain competence to meet our lofty overall performance standards.
- The sky's the limit. Zambelli leads the industry in artistic design and innovation. Our show designers are truly artists and technologists creating awesome show experiences that engage, delight and stimulate audience senses worldwide. Shows launch from a variety of locales such as skyscrapers, marine vehicles, beaches, golf courses, waterfronts, bridges, parks and parking lots.
- Technical evolution. We also set the standard in firing and display design technology. Constantly striving to acquire, master and implement the latest and greatest pyrotechnic techniques, we dazzle with unique, high-intensity shows enabling audiences to feel the show's power. Our creative team craft shows that blend cutting-edge digital technology, choreographed audio and visuals with mind-blowing special effects. We even custom-design shells to commemorate special occasions paw prints, logos, baby prams, etc. We write your story across the skies.

- You name it we've done it. International celebrations include Super Bowls, World Series', Stanley Cups, Presidential Inaugurations, and Independence Day displays for thousands of major and minor cities, boroughs and townships. Top U.S. Festivals and Civic Celebrations including Thunder Over Louisville/Kentucky Derby Festival, Minneapolis Aquatennial, Boise Riverfest, Macon Cherry Blossom Festival and many, MANY more.
- Beyond exceptional. We provide unequalled service and complete satisfaction to our customers, sponsors and audiences. The Zambelli name alone bespeaks our commitment to quality, ingenuity, originality and technology. We're delighted that our client 'evangelists' are the core of our business success.

Scope of Services

- Upon contract award we will meet all objectives of the contract. Zambelli has all required licenses and meets all necessary provision and guidelines of NFPA 1123 Code for fireworks. Zambelli will comply with all federal, state, county and local requirements for contracting and producing fireworks displays. Our skills, experience and reputation are second to none.
- We process all permits, staff overnight security when required, and coordinate seamlessly with all parties involved.
- We manage all production details in a safe and efficient manner.
- All transportation is provided by our DOT Approved Commercial Licensed Drivers and we incur all transportation and delivery costs associated with your presentation.
- We provide smooth, timely and exceptional customer service from start to finish. Your designated Project Manager will serve as point for all coordination.
- We provide required insurance to include \$10 million dollars general liability insurance, commercial transportation insurance and workers compensation insurance.
- We are the most recognized brand in the industry and our buying power assures that you will receive a dynamic assortment of the highest quality product within your budget.

Presentation Segments

- **Opening:** An opening barrage is designed to engage the audience and get their attention focused on the display. The opening barrage will certainly impress as multiple shots of comet tails, aerial shells and salutes light up the sky. As the opening grows, the intensity of colors and sound will fill the sky with effects.
- **Feature Segment**: The main body of the fireworks display is about rhythm, timing and choreographing effects and music thematically throughout the show. Some fireworks shells are designed to have loud bursts and extreme intensity, while others are designed to have long duration and intricate pattern effects. The design team hand-selects every display shell, sound and effect used to enchant spectators. No two Zambelli displays are the same, and there are no duplicates of tableaus throughout the program.
- **Grand Finale:** Human nature is to remember things last experienced. The Grand Finale is what people will remember most about a fireworks production. Zambelli has a long tradition of supplying the biggest and the best finales in the industry. It will be loud it will be intense it will be long and it will absolutely leave a lasting impression. Hundreds of multi-colored shells, crackling and bursting silver and gold glitz and glitter, and of course chest-pounding titanium salutes will blow minds.

Program Philosophy

Just as a movie has various segments that flow together, fireworks are a similar production that should never, *ever* leave the audience disappointed. Typically, there is an opening, main body and grand finale segment in a fireworks display.

Zambelli Fireworks adheres to fundamental principals in creating the finest displays in the industry:

- **No Dead Air:** Just like any production, dead air is simply not acceptable. At any given time, there will be multiple firings of effects into the night sky.
- **Production Combination**: One of the keys to designing a great show is to use a large variety of pyrotechnic devices. Using a wide array of effects is the only way to keep the audience entertained. Different sounds, colors, and effects will be chosen carefully to maximize intensity and fill the sky above.
- **Rhythm and Intensity:** Just as any fabulous show, fireworks have flow and intensity. A show too fast or too slow can get monotonous. Zambelli designs the shows leading with a barrage of colors and effects, followed by moments that are sophisticated and elegant.
- **Finales**: *This is truly an art*! It's not just about shooting a lot of shells. While true from a quantitative standpoint, a finale must make sense to entertain most effectively. Zambelli designs finales that start slow and build in intensity until the sky erupts into a symphony of color, effects and noise.



SCHEDULE OF SERVICES

- **SHOW DATE:** July 9, 2021 (Rain Date: July 10, 2021)
- ❖ PROGRAM BUDGET: \$15,500
- **❖ ZAMBELLI SPECIAL EFFECT SHELLS:** See attached listing.
- * REFERENCES: See attached References.
- **PERSONNEL:** PA Licensed Pyrotechnicians and Registered Assistants as necessary.
- * TRANSPORTATION: All products will be delivered by qualified drivers as required by US DOT.
- ❖ PERMITS: Zambelli Fireworks will obtain all necessary permits, licenses and approvals.
- ❖ INSURANCE COVERAGES: Listing <u>City of Torrington</u> as additional insured (or per requirements)
 - ➤ INSURANCE LIABILITY COVERAGE: \$10 million. See attached specimen.
 - > AUTOMOBILE LIABILITY COVERAGE: As required by the US DOT.
 - ➤ WORKERS COMPENSATION: As required.

ZAMBELLI SPECIALTY SHELLS

- SPECIALTY SHELLS -

Kaleidoscope Shells -

These shells represent the small tubes of colored glass.

The colored stars change their colors three times by sections, creating different shapes and colors.

Wagon Wheels -

These unique shells are in the shape of an old fashioned wagon wheel. The spokes are thick palm tree effect of white and gold with a colored ring.

Tremelon -

A bright silver glittering ball creating a shimmering effect!

Glitter Blast -

A thick glittering gold chrysanthemum ball creating a sparkling golden glow!

DURATION/ LINGERING EFFECTS

Gold Spider to White Strobe Diadem Chrysanthemum with Strobing Pistil & Rising Gold Tail

Spider Web and Pimpinella
Brocade and Silver Crown Chrysanthemum
Gold Rippling Chrysanthemum
Twinkling Kamuro Chrysanthemum with Rising Tail
Majestic Transformation Arch
Diadem Chrysanthemum with Palm Tree pistil
Big Willow with Strobing Stars
Glittering Gold to Green Crown Chrysanthemum
Glittering Gold to Red Crown Chrysanthemum
Glittering Gold to Silver Crown Chrysanthemum
Weeping Willow and Gold Spiderweb Shell of Shells
Brocade and Golden Kamuro Chrysanthemum
White Magnesium Comets

NOVELTY SHELLS

Bees and Bees
Tourbillions
Tourbillions to Report
Tourbillions to Titanium Report
Serpents and Whistles
Red Comets to Titanium Reports with Rising Silver Tail
Blue Comets to Titanium Reports with Rising Silver Tail
Red and Purple Magnesium Butterflies
Silver, White Flitter and Gold Flitter Crossettes
Green Magnesium with Gold Flitter Crossettes

PATTERN SHELLS

Red and Silver Concentric Rings
Letter "F", "H", "M" and "Z" Pattern Shells
One Red, White, Blue, Green or Yellow Circles
Ring and Small Flower
Hat Pattern Shell and Saturn Shell
Cross Within, Interlocking and Square in Circle
Umbrella, Stained Glass, Snails, Clovers and Lemon
Patterns
Diamond Pattern with Strobing Center

SPECIAL PATTERN SHELLS

Red and Purple Heart Pattern
Red Strobe Ring
Hour Glass Silver with Red Ring
Hour Glass Gold with Blue Ring
Red & White Double Strobe Rings
Red, White or Blue Five-Pointed Star Patterns
Yellow & Green Ribbons (In Honor of our Troops)

PALM TREE EFFECTS

Gold Tiger Tail with Palm Tree Core
Golden Palm Tree Shell of Shells
Golden Palm Tree with Large Rising Tail
Silver Palm Tree with Large Rising Tail
Diadem Chrysanthemum with Palm Tree Pistil
Red, Blue, Green and Purple Peony with Palm Tree
Pistils
Crackling Palm Tree with Large Crackling Tail

MULTI-SHELL OF SHELLS EFFECTS

Red, Blue and Green Chrysanthemum Shell of Shells
Golden Palm Tree and Weeping Willow Shell of Shells
Eight Break Spider Web and Pimpinella
Blooming Silvery Chrysanthemum
Gold Sparkling Kamikazes
Silver, White Flitter and Gold Flitter Crossettes
Green Magnesium with Gold Flitter Crossette
Purple laced Flowers
Grapes all over the Vineyard
Blossom After Thundering
Twice Presented Flowers
Gold Spiderweb Shell of Shells

RISING TAIL EFFECTS

Silver Tiger Tail with Silver Flower Core Gold Tiger Tail with Gold Flower Core Red Tiger Tail with Blue Core Golden Tiger Tail with Palm Tree Core Golden Palm Tree with Large Rising Tail Crackling Tiger Tails with Crackling Core



NOISE SHELLS

Flash and Titanium Salute
Tourbillions to Report
Floral Salute Shell of Shells
Crackling Star Shells Blooming Silvery Chrysanthemum
Gold Sparkling Kamikazes
Red Comets to Titanium Reports with Rising Silver Tail
Blue Comets to Titanium Reports with Rising Silver Tail

HALF AND HALF EFFECTS

Half Blue & Red Chrysanthemum with Half Red & Blue
Pistil with Rising Tail
Half Silver & Red Chrysanthemum with Half Red &
Silver Pistil with Rising Tail
Half Blue & Silver Chrysanthemum with Half Silver &
Blue Pistil with Rising Tail

STROBING EFFECTS

Diadem Chrysanthemum with Strobing Pistil & Rising
Gold Tail
Lightning Bugs (Strobing Stars)
Big Willow with Strobing Stars
Sparkling Red, Green, Silvery or Golden Lights
Red or White Strobe
Gold Sparkling Kamikazes
Double Strobing Rings

PARACHUTE SHELLS

Series of Glittering, Red, Green or Colored Stars Flying Butterflies in the Star Night Double Happiness Lantern Wailed Flowers in Successive Appearance

References

Thunder Over Louisville Louisville, KY **The Parade Company**Detroit, MI

Pittsburgh SteelersPittsburgh, PA

Minneapolis Downtown Council
Minneapolis, MN

Chesapeake Jubilee Chesapeake, VA **Seneca Gaming Corporation**Niagara Falls, NY

City of Manassas Mansassas, VA **Pittsburgh Pirates**Pittsburgh, PA

Colorado Rockies
Denver, CO

City of Rehoboth Beach Rehoboth Beach, DE

Additional references along with contact information provided upon request.

Show Date: July 9, 2021 (Rain Date July 10, 2021) **Budget:** \$15,500

SHELL DESCRIPTION	Quantity	# of Shots
OPENING FINALE SHELLS		
3" Assorted Finale Shells with Rising Tails	60	60 Shots
4" Assorted Finale Shells with Rising Tails	6	6 Shots
5" Assorted Finale Shells with Rising Tails	5	5 Shots
,		
BODY OF PROGRAM SHELLS		
4" Special Display Shells with Rising Tails	180	180 Shots
5" Special Display Shells with Rising Tails	100	100 Shots
6" Special Display Shells with Rising Tails	64	64 Shots
MID FINALE SHELLS		
3" Special Display Shells with Rising Tails	120	120 Shots
4" Special Display Shells with Rising Tails	18	18 Shots
6" Special Display Shells with Rising Tails	4	4 Shots
CDAND FINALE CHELLS		
GRAND FINALE SHELLS 3" Assorted Finale Shells with Rising Tails	400	400 Shots
4" Assorted Finale Shells with Rising Tails	48	48 Shots
5" Assorted Finale Shells with Rising Tails	30	30 Shots
6" Assorted Finale Shells with Rising Tails	20	20 Shots
		20 011010
Total Pyrotechnic Effects	1,055	1,055 Shots

Note: We reserve the right to make product substitutions equal to or greater in value to the original quoted product in the event inventory fluctuates between contract execution and show date.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

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Display Date:	DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Display Date: Location: RE: General Liability, the following are named as additional insured in respects to the negligence of the named insured, excess is follow form:												
CERTIFICATE HOLDER					CANCELLATION								
					SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.								
					authorized REPRESENTATIVE Carol a Sena								

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ACORD 25 (2016/03)

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