

CITY OF TORRINGTON



INFORMATION TECHNOLOGY
City Hall
140 Main Street
Torrington, CT 06790

Phone: (860) 489-2305
www.torringtonct.org

Memorandum

TO: Honorable Mayor Carbone
City Council Members

FROM: Gerry Crowley

DATE: November 18, 2022

RE: Approval for Frontier WAN Contract

Mayor,

The IT Department is requesting approval to renew our 60-month contract with Frontier Communications for Wide Area Network (WAN) connectivity to our municipal locations. Pricing is based on the existing Connecticut State Contract # 18PSX0025. The updated pricing represents a saving is \$1,665.00 per month off our current rates.

Respectfully,

Gerry Crowley
Director of Information Technology

Encl: Frontier WAN proposal

Gerry Crowley

From: Bertot, Michael <michael.bertot@FTR.com>
Sent: Friday, September 16, 2022 10:06 PM
To: Gerry Crowley
Cc: Qualters, Beth
Subject: Revised Estimate: ** Please Review & Approve ** - City of Torrington

Importance: High

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good evening Gerry,

Here is the revised monthly recurring cost to renew your locations utilizing the existing Connecticut State Contract # 18PSX0025. Please review the below information, and considering you are taking advantage of the negotiated Connecticut State contract pricing. There will be no product schedule requirement or signature. All you would need to do is respond to this email that you **"APPROVE"** and remember to include your email signature. We will accept your email confirmation as validation to move forward, and then place the order. One of the perks for any municipality purchasing off the Connecticut State Contract is that there is a clause that allows members to terminate at any time after the first year. Considering this language is in place, we offer the 60 Month pricing on all our products to help keep cost down. Total savings for this renewal would be *\$1,665.00 per month*.

Beth and I, are here to help in any way, so please contact us immediately if you have any questions.

Solution Overview – (Please Review)

Connecticut State Contract Number: 18PSX0025
Vendor Name: FRONTIER COMMUNICATIONS
Service Name: FRONTIER DIA/EPL/EVPL/ELAN/EVC
Customer: City of Torrington
Solution: ELAN
Term: 60 Month
Quantity: 7
Service Location(s) / Bandwidth / Monthly Pricing:

Service Location	Bandwidth	Monthly
Location A: 111 Water Street, Torrington, CT. 06789	200Mbps	\$380.00
Location B: 252 Bogue Road, Torrington, CT. 06789	100Mbps	\$320.00
Location C: 153 South Main Street, Torrington, CT. 06789	100Mbps	\$320.00
Location D: 245 Park Avenue, Torrington, CT. 06789	100Mbps	\$320.00
Location E: 107 Arthur Street, Torrington, CT. 06789	100Mbps	\$320.00
Location F: 899 Main Street, Torrington, CT. 06789	20Mbps	\$220.00
Location G: 248 Bogue Road, Torrington, CT. 06789	20Mbps	\$220.00
	Total:	\$2,100.00

EVC/CIR: N/A

Static IP's: N/A

Total Monthly Recurring (not including taxes, telecom fees or surcharges): = \$2,100.00

Installation Fee: \$0.00

Please Include the Account Number / BTN that you would like us to apply this project to for billing if applicable: (860) 489-2200

Michael Bertot

Senior Enterprise Account Executive, Enterprise Sales

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